












Competitive Comparisons

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	Xerox Phaser 6250	HP Color LaserJet 4600	Lexmark C750	QMS magicolor 3300	OkiData 7300 / 7500
PRICING US (ERP)	\$1,999 (B) / \$2,299 (N) / \$2,499 (DP) / \$3,399 (DT) / \$3,899 (DX)	\$1,999 / \$2,299 (n) / \$2,499 (dn) / \$3,399 (dtn) / \$3,899 (hdn)	\$2,089 / \$2,399 (n) / \$2,619 (dn) / \$3,019 (dtn)	\$1,999 (EN) / \$2,199 (DN)	\$1,984 (7300) / \$2,288 (7300n) / \$2,740 (7300dxn) / \$3,044 (7500n) / \$3,643 (7500dxn)
PERFORMANCE Speed Color Speed Mono	26 ppm color  26 ppm black	17 ppm color 17 ppm black	20 ppm color 20 ppm black	26 ppm color 26 ppm black	20 ppm color 24 ppm black
First Page Out Time	< 12 seconds 	17.5 seconds	20 seconds	14 seconds	21 seconds
Print Technology	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color LED
Processor	700 MHz 	400 MHz	350 MHz	450 MHz	450 MHz
Hard Drive	20 GB optional 	10 GB optional	5 GB optional	2.2 GB optional	5 GB
Memory – Standard – Maximum	128 MB 512 MB	96 MB 416 MB	64 MB 512 MB	256 MB 512 MB	64 MB 1024 MB
Duty Cycle/Month	100,000 pages 	85,000 pages	60,000 pages	60,000 pages	50,000 pages
COLOR QUALITY Maximum Resolution	2400 dpi and Photo Mode 	600 dpi	1200 dpi, 2400 image quality	1200 dpi	600 dpi, 1200 dpi (7500)
Color Management Software	TekColor™, ColorSync, ICC, Automatic, SRGB, Pantone	AutoColor Calibration, ColorSmart II	Automatic Color Control	ColorSync, ICC, Qcolor	Minimal built in color corrections
PAPER HANDLING Two-sided (duplex)	Manual (B, N) Automatic (DP, DT, DX)	Not supported (Base, n) Automatic (dn, dt, hdn)	Manual (Base, n) Automatic (dn, dtn)	Manual (EN) Automatic (DN)	Automatic
Paper Input					
Paper Trays – Standard	1 (+ 100-sheet MBF)	1 (+ 100-sheet MBF)	1 (+ 100-sheet MBF)	1 (+ 100-sheet MBF)	1 (+ 100-sheet MBF)
Paper Trays – Maximum	3 (+ 100-sheet MBF)	2 (+ 100-sheet MBF)	2 (+ 100-sheet MBF)	3 (+ 100-sheet MBF)	2 (+ 100-sheet MBF)
Media Capacity – Standard	600 sheets	600 sheets	600 sheets	600 sheets	630 sheets
Media Capacity – Maximum	1,600 sheets	1,100 sheets	3,100 sheets	1,600 sheets	1,690 sheets
Envelope Input – Standard	10 envelopes	10 envelopes	10 envelopes	10 envelopes	10 envelopes
Available Options	500-sheet feeder, 1,000-sheet feeder	500-sheet tray	650-sheet output expander, 2,000-sheet drawer, 5-bin mailbox, 3,000-sheet finisher	1,000-sheet feeder, 5-bin mailbox, copier/scanner	



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PAPER HANDLING CONT'D.					
Paper Output Capacity (face down)	250 sheets	250 sheets	250 sheets / 3,900 sheets w/finisher	250 sheets	500 sheets
Media Types	Plain paper, envelopes, transparencies, labels, card stock, photo paper, weatherproof media, CD/DVD labels, business cards, greeting cards	Plain paper, glossy paper, envelopes, transparencies, labels, card stock	Plain paper, envelopes, transparencies, card stock, labels	Plain paper, thick stock, glossy stock, labels	Plain paper, envelopes, transparencies, card stock, labels
Media Sizes	Letter, legal, A4, A5, A6, executive, B5, folio, statement, envelopes, custom 	Letter, legal, A4, A5, executive, folio, envelopes	Letter, legal, executive, A4, envelopes	Letter, legal, executive, A4, A5, A6, B5, envelopes, statement, folio	Letter, legal, executive, envelopes
Media Weights (lb. bond / gsm)	16 to 28 / 60 to 105 – main tray  16 to 54 / 60 to 216 – multipurpose tray	16 to 28 / 60 to 105 – main tray 16 to 47 / 60 to 163 – multipurpose tray	16 to 24 / 60 to 90 – main tray 16 to 43 / 60 to 163 – multipurpose tray	16 to 28 / 60 to 105 – main tray 16 to 54 / 60 to 216 – multipurpose tray	20 to 47 / 75 to 176 – main tray 20 to 53 / 75 to 199 – multipurpose tray
NETWORK & SOFTWARE FEATURES					
Interfaces Standard	Parallel, USB 2.0	Parallel, 1 IrDA wireless, 1 Infrared, 1 open (EIO) slot	Parallel, USB 1.1	Parallel, USB 1.1, 10/100Base-TX Ethernet	Parallel, USB 1.1
Optional	10/100Base-TX Ethernet (standard on all models except 6250B), Token-Ring (3rd party solution)	10/100BaseT Ethernet, 10Base2, Serial, LocalTalk, Token-Ring	10/100Base-TX Ethernet, 10BaseT/2 Ethernet, MarkNet, Token-Ring	CrownNet for Ethernet, Token-Ring, SCSI	10Base2, 10/100Base-T Ethernet
Language Support	True Adobe® PostScript® 3™, PCL5c emulation 	PostScript Level 3 emulation, HP PCL 6, HP PCL 5c	PostScript Level 3 emulation, PCL6 emulation	PostScript Level 3 emulation, PCL 6 emulation, HP-G	Adobe PostScript 3, PCL5c emulation, PCL 6
Printer Management Software	CentreWare® Embedded Web Server, CentreWare Web, Remote Printing, MailLinX E-mail Alerts, Enhanced PrintingScout, Job Accounting, Usage Analysis Tool, PhaserSMART™ Automated Troubleshooting 	HP Web JetAdmin, HP LaserJet Utility, Embedded Web Server	MarkVision	CrownView	Oki LPR utility
OTHER FEATURES					
Print Cartridge Yield (5% area coverage)	Black: 4,000 and 8,000 Color: 4,000 and 8,000	Black: 9,000 Color: 8,000	Black: 15,000 Color: 6,000	Black: 4,000 and 9,000 Color: 3,000 and 6,500	Black: 10,000 Color: 10,000
Warranty	One Year On-site and the Xerox Total Satisfaction Guarantee	One Year On-site	One Year On-site	One Year On-site	One Year On-site
PRODUCT NOTES	<ul style="list-style-type: none"> Extremely fast Very easy to use Xerox/Tektronix has 7 years of single-pass color printing experience and over 20 years in office color printing A wealth of software and convenience features 	<ul style="list-style-type: none"> Slower print speed HP's first attempt at single pass Limited media support PostScript 3 emulation No job accounting Large unit requires more office space Consumables are more difficult to change 	<ul style="list-style-type: none"> Slower print speed Print quality lacking compared to the 6250 Large, bulky unit that is more difficult to maintain 	<ul style="list-style-type: none"> Slower processor Available in only two configurations Software features are lacking with no print monitor or job accounting tools More lengthy, difficult installation process PostScript 3 emulation Slower FPOT Lower duty cycle 1200 dpi 	<ul style="list-style-type: none"> Slower print speed Minimal color correction capabilities Lacking in driver and software features LED engine

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